

About the Customer

An international retailer serving over 11,000 locations with an employee roster of which exceeds 100,000, the retailer currently prints more than 8,000 payroll checks at their headquarters each week.

With the TROY MICR 8150 Secure Ex Printer a 32 page per minute printer; printing 8,000 payroll checks required just over 4 hours of print time each week.

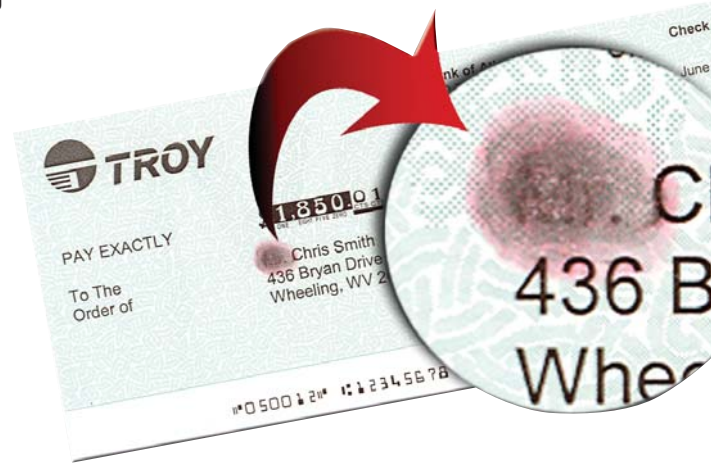
Through years of using a TROY solution, the international retailer has been satisfied. With an aggressive growth plan, the number of payroll checks that they are printing is going to be tripling over the next couple of years. Through this process they also saw the importance of adding an additional layer of security to their check printing process.

The Solution

TROY's sales team worked together with the company's preferred provider of office supplies as well as the company's IT team to design a solution that would achieve both objectives faster print speeds and additional security.

In order to create greater efficiencies with their in house printing system, the TROY MICR 9050 Secure Ex Printer was recommended allowing them to print 50 pages per minute; almost doubling the output of the TROY MICR 8150 Secure Ex Printer. Not only would this allow them to cut their current check print time from 4 hours to just over 2.5 hours, but they would also be able to reduce their printing cost.

TROY MICR Security Toner added the additional layer of security they needed to protect their checks. They were enthusiastic about TROY MICR Security Toner, a solution which protects the words and graphics they are printing, allowing them to add an additional layer of security to their checks for a fraction of the cost.



The Result

The customer purchased two TROY MICR 9050 Secure Ex Printers complete with TROY MICR Security Toner. They have been using the solution since October 2005 which has resulted in a weekly check print time of just over one hour. The solution also provided greater confidence that the checks they are printing will NOT be altered and reduced the companies cost per page by 20.4%.



** To protect customer privacy TROY does not disclose customer names without written consent.

Business Partner



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